#### **Northwestern Mutual**

## **Total Lobbying Effort**

#### **Total Lobbying Expenditures**

| 2005<br>January - June | 2005<br>July - December | 2006<br>January - June | 2006<br>July - December | Total        |
|------------------------|-------------------------|------------------------|-------------------------|--------------|
| \$37,387.24            | \$53,001.94             | \$74,315.58            | \$38,184.96             | \$202,889.71 |

#### **Total Hours Communicating**

| 2005<br>January - June | 2005<br>July - December | 2006<br>January - June | 2006<br>July - December | Total  |
|------------------------|-------------------------|------------------------|-------------------------|--------|
| 15.55                  | 79.05                   | 240.55                 | 23.75                   | 358.90 |

#### **Total Hours Other**

| 2005           | 2005            | 2006           | 2006            | Total  |
|----------------|-----------------|----------------|-----------------|--------|
| January - June | July - December | January - June | July - December |        |
| 52.80          | 200.66          | 233.30         | 8.30            | 495.06 |

## **Hours Lobbied on Each Matter**

## **Lobbying Effort On Legislative Bills And Resolutions**

#### **Assembly Bill 57**

relating to: tax-exempt, long-term care expenses accounts.

| 2005           | 2005            | 2006           | 2006            | Total      |
|----------------|-----------------|----------------|-----------------|------------|
| January - June | July - December | January - June | July - December |            |
| 17.00 (25%)    | 6.00 (2%)       |                |                 | 23.00 (3%) |

#### **Assembly Bill 147**

relating to: technical changes to the tax incremental financing law.

| 2005           | 2005            | 2006           | 2006            | Total       |
|----------------|-----------------|----------------|-----------------|-------------|
| January - June | July - December | January - June | July - December |             |
|                | 6.00 (2%)       |                |                 | 6.00 (< 1%) |

#### Senate Bill 152

relating to: an education tax credit for businesses.

| 2005<br>January - June | 2005<br>July - December | 2006<br>January - June | 2006<br>July - December | Total      |
|------------------------|-------------------------|------------------------|-------------------------|------------|
|                        | 14.00 (5%)              |                        |                         | 14.00 (2%) |

#### Senate Bill 164

relating to: notice regarding unauthorized acquisition of personal information.

| 2005           | 2005            | 2006           | 2006            | Total        |
|----------------|-----------------|----------------|-----------------|--------------|
| January - June | July - December | January - June | July - December |              |
| 51.00 (75%)    | 196.00 (70%)    | 213.00 (45%)   |                 | 460.00 (54%) |

#### **Assembly Bill 320**

| l | relating to: notice regarding unautionzed use of personal information. |                         |                        |                         |       |  |  |  |
|---|--|-------------------------|------------------------|-------------------------|-------|--|--|--|
|   | 2005<br>January - June   | 2005<br>July - December | 2006<br>January - June | 2006<br>July - December | Total |  |  |  |
| 1 |  |                         |                        |                         |       |  |  |  |

| 3.00 (1%) | 3.00 (< 1%) |
|-----------|-------------|
| ` '       | , ,         |

#### Assembly Bill 1055

relating to: creating a development zone credit for the license fees paid by certain insurers.

| 2005<br>January - June | 2005<br>July - December | 2006<br>January - June | 2006<br>July - December | Total        |
|------------------------|-------------------------|------------------------|-------------------------|--------------|
|                        |                         | 213.00 (45%)           |                         | 213.00 (25%) |

## Lobbying Effort On Topics Not Yet Assigned A Bill Or Rule Number

| INS 9                  | INS 9                   |                        |                         |            |  |  |  |
|------------------------|-------------------------|------------------------|-------------------------|------------|--|--|--|
| 2005<br>January - June | 2005<br>July - December | 2006<br>January - June | 2006<br>July - December | Total      |  |  |  |
|                        |                         |                        | 28.85 (90%)             | 28.85 (3%) |  |  |  |

# Legislation that would adopt an interstate compact for certain life and health policy forms.

| 2005<br>January - June | 2005<br>July - December | 2006<br>January - June | 2006<br>July - December | Total        |
|------------------------|-------------------------|------------------------|-------------------------|--------------|
|                        | 55.94 (20%)             | 47.39 (10%)            |                         | 103.33 (12%) |

#### **Minor Efforts**

(Time spent on matters each of which accounted for less than 10% of the organization's lobbying)

| 2005           | 2005            | 2006           | 2006            | Total        |
|----------------|-----------------|----------------|-----------------|--------------|
| January - June | July - December | January - June | July - December |              |
|                |                 |                | 3 (10%)         | 3.21 (0.38%) |